

# Readme: Data and Programs for “Adaptive Correspondence Experiments”

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This readme file provides instructions to replicate our estimates and figures. The project directory includes two folders:

- 1) **logit**: This folder includes the data and the MATLAB programs used to run the mixed logit model on Nunley et al. (2015) data. The data was provided by the authors. A copy of a cleaned version of the data is provided as part of this archive (file logit/Nunley.csv). For more information about the variables and the cleaning procedure please see the [replication files](#) of Kline and Walters (forthcoming).
- 2) **auditor**: This folder stores the MATLAB programs that simulate the auditor’s problem and the Python program that generates the figures.

## Instructions to replicate the table and figures

- 1) Estimate the mixed logit model
  - a. Run the MATLAB program logit/estimate\_logit.m on Nunley et al (2015) correspondence experiment data. This program replicates the estimates from of Table 1. In row 30 you should choose the model. There are two possible models:
    - i. censored\_norm\_restrict – estimates the model of Table 1 column (1) where  $\rho = 0$
    - ii. censored\_norm - estimates the full model of Table 1 column (2)
- 2) Simulate the auditor’s problem
  - a. The main file is auditor/run\_auditor\_simulation.m. To simulate the data, you should change the variable data\_set in row 27 to “simulation” and run the program. Doing so first generates the data “simulated\_beta\_censored\_norm\_pairs0\_w\_x”. In folder auditor we also provide the data we generated. If you want to start with that data change the data\_set variable in row 27 to “simulated\_beta\_censored\_norm\_pairs0\_w\_x”. Running this program generates for every kappa, c parameters, number of initial pair, and n (number of applications sent) two sets of results:
    - i. new\_policy\_hist\_\* - a csv file with all the unique histories and the optimal strategy
    - ii. new\_policy\_firms\_\* - a csv file with the optimal strategy for every job.
  - b. To replicate the figures in the paper the main code is auditor/auditor\_figures.py.
    - i. First, we need to convert the jobs csv files (files new\_policy\_firms\_\* ) to aggregate gzip files for every kappa, c and number of initial pairs (aggregating over n, the number of initial pairs). To run this part, change the variable create\_zip in row 304 to 1.
    - ii. Second, we create a csv file with descriptive statistics for every type of auditor (for every number of initial pairs). This part of the program also saves the information in a dictionary that is used when generating the

figures. To run this part, change the value of the variable `create_stats` in row 305 to 1.

1. **In the replication package we provide the final csv stats we generated.** The files are `auditor/results/policy/c_kappa_pairs0_wx1_init_pairs_*.csv` where `*` is the number of initial pairs. If you want to start with our stats files, change the value of variable `stats_to_dict` in row 306 to 1 and the values of `create_zip` and `create_stats` to 0.
- iii. Lastly, to generate the figures change the value of the variable `figures` in row 307 to 1. Make sure to have `stats_to_dict=1` or `create_stats=1` when running the program.
  1. Parts (i) and (ii) generate figures 3 and 4 in the paper and use as an input the stats dictionary
  2. Part (iii) generates figure 5 in the paper and uses the relevant gzip file. **In the replication package we provide the gzip file that replicates that figure (file `auditor/results/temp/pairs0_wx1_initpairs0_kappa0.13_c0.11.csv.gz`).**
  3. Part (iv) generates the policy function figures – figures 1, 2 and A1. These functions use the `new_policy_hist_*.csv` files. **In the replication package we provide in folder `auditor/results/policy` the files we generated and that replicate the figures in the paper.**

## References

Kline, Patrick M, and Christopher R Walters. Forthcoming. “Reasonable doubt: Experimental detection of job-level employment discrimination.” *Econometrica*.

Nunley, John M, Adam Pugh, Nicholas Romero, and R Alan Seals. 2015. “Racial discrimination in the labor market for recent college graduates: Evidence from a field experiment.” *The BE Journal of Economic Analysis & Policy*, 15(3): 1093–1125.